15 Reasons to Choose Auston Grand to be your Listing Agent





We deliver exceptional property results with extraordinary service across the Sydney.

1. EXPERTISE AND MARKET KNOWLEDGE

As the Director of Auston Grand Realty Group, Suri Su delivers a fun, personalised but always professional real estate experience to people throughout Sydney. Having worked in the industry and her dedicated areas for over a decade, Suri commands an impressive market share and unparalleled local knowledge. Honest, hardworking, and reliable, Suri's commitment to providing a personalised customer service coupled with results that consistently exceed expectations, has earned her a reputation beyond reproach.

2. SERVICE GUARANTEE

We guarantee our service in writing, listing all obligations that we will fulfill during our term of appointment with any Client. If we do not fulfill these obligations, you may cancel our Agreement at any time.

3. ACCURATE VALUATION

Providing a realistic and accurate valuation of your property.

4. GUIDANCE THROUGH THE PROCESS

Offering guidance and support at every step of the selling process. Flexibility: Being adaptable to your schedule and needs. Accessibility: Easy accessibility for meetings, updates, and discussions. Comprehensive Services: Offering a range of services beyond basic listings, such as legal support, documentation assistance, etc.



5. STAGING SERVICES

Offering professional staging services to enhance the visual appeal of your property.

6. NEGOTIATION SKILLS

As a Skilled negotiator, Suri Su can help you get the best possible deal for your property. Her active listening and problem-solving skills can navigate challenges with confidence and integrity, seeking mutually beneficial outcomes while maintaining positive relationships.

7. COMMUNICATION SKILLS

We understand that transparent communication is the key to our relationship with you and whether it is 'good' news or 'bad' news, we won't keep it from you. We also keep you updated with progress and activity reports, relating to your Property Selling Procedures.

8. NETWORK

Our Agency is able to offer a fullservice network via our network relationships and Technology. We also have a large amount of Exclusive client database over the years.



9. MARKET LEADERS

Our Agency employs effective marketing strategies to showcase your property to a broader audience. Our Agency is one of the market leaders. Offering experience in residential sales, we have a proven track record for achieving record prices throughout time. Vendors, Landlords, Purchasers, and Tenants have given us 5-star reviews on both Google Reviews and RatemyAgent, as well as the Real Estate platform.

10. CLIENT TESTIMONIALS

Since its establishment in 2017, Auston Grand and Suri Su have garnered numerous favorable reviews on Google, RateMyAgent, and real estate platforms from satisfied clients. These testimonials underscore the quality of their services and highlight the distinctive features that set them apart from competitors.

11. LOCAL PRESENCE AND WINDOW DISPLAY

A physical office or presence in the local area can be beneficial for potential buyers to visit. As a local agent in Homebush West, our office has one of the largest Real Estate displays in the area, our eye-catching marketing boards display numerous colour photographs and are lit 24 hours a day. The window displays attract a lot of attention 24/7.

12. TRAINING

All Auston Grand Realty Group staff regularly attend training, both external and in-house, and are fully briefed in all facets of industry-related Legislation. Our philosophy is to provide the best service with ethics and to 'best practice' standards.

13. NEWSLETTERS

Regular newsletters are produced and distributed to our large client base, which includes present and past Sellers, Investors, Financiers, Legal Advisers, Building Contractors, etc. We keep our Clients informed.

14. REFERRALS

Auston Grand Realty Group is committed to providing best-practice Property Management and Property Listing and Marketing services to Clients and Customers. We receive numerous accolades for our service from both Vendors and buyers alike. Many buyers and tenants hand their investment Properties to us to manage or sell because of our professional services delivered throughout the years.

15. COMMITMENT, COMMUNICATION AND CARE AND CARE

Auston Grand Realty Group is committed to excellence and results. We care about each Client and their personal needs and we strive to work hard to achieve their goal. We understand the importance of communication with our Clients and ensure prompt feedback and relevant information and advice is provided.

